

Message Text

LIMITED OFFICIAL USE

PAGE 01 LUSAKA 01753 221412Z

ACTION AF-10

INFO OCT-01 ISO-00 PM-04 SSO-00 NSCE-00 USIE-00 INRE-00

CIAE-00 DODE-00 H-01 INR-07 L-03 NSAE-00 NSC-05

PA-01 PRS-01 SP-02 SS-15 AID-05 IGA-02 OMB-01

TRSE-00 EB-07 COME-00 FEAE-00 /065 W

-----042305 221433Z /44

O 221338Z JUN 77

FM AMEMBASSY LUSAKA

TO AMEMBASSY KINSHASA IMMEDIATE

AMEMBASSY LUBUMBASHA IMMEDIATE

SECSTATE WASHDC IMMEDIATE 5926

LIMITED OFFICIAL USE LUSAKA 1753

E.O. 11652: N/A

TAGS: MASS, ENRG

SUBJ: UTILIZATION OF FMS CREDIT FOR PETROL

REF: KINSHASA 5750, 5751; STATE 129410

1. SHELL/BP LUSAKA, WHICH ACTS AS SALES AGENT FOR ZAMBIA NATIONAL ENERGY CORPORATION FOR PETROL, HAS INFORMED EMBASSY THAT NORMAL PROCEDURE FOR SHIPMENT OF POL TO ZAIRE REQUIRES CASH IN ADVANCE OR IRREVOCABLE LETTER OF CREDIT IN FAVOR OF SHELL/BP BEFORE SHIPMENTS CAN BE MADE. SHELL/BP IS FOLLOWING STRICTLY ENFORCED PROCEDURES LEVIED BY ZNEC WHICH IN FACT "OWNS" THE POL BEING SHIPPED. ANY DEVIATION FROM THIS PROCEDURE WOULD REQUIRE ZNEC APPROVAL.

2. DEPARTMENT AND/OR KINSHASA REQUESTED TO ADVISE EMBASSY IF PROCEDURE OF THIS TYPE CAN BE FOLLOWED. SHELL/BP WOULD PROVIDE NECESSARY PRO FORMA INVOICE IN ANY REQUIRED FOR FOR LETTER OF CREDIT TO BE OPENED.

3. SHELL/BP HAS NOT REPEAT NOT RECEIVED SPECIAL REQUIREMENTS

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 LUSAKA 01753 221412Z

FOR INVOICE AND OTHER PAPER WORK MENTIONED IN PARA TWO OF STATE 129410.

4. SHELL/BP WILLING TO CONSIDER OTHER ALTERNATIVES WHICH WOULD THEN IN TURN HAVE TO BE CLEARED WITH ZNEC. ONE SUGGESTION WAS "LETTER OF GUARANTEE" FROM THE EMBASSY ASSURING SHELL/BP OF PAYMENT WITHIN SPECIFIED TIMEFRAME. SHELL/BP SUGGESTED 30

DAYS PAYMENT TERMS WOULD BE APPROPRIATE. IF DEPARTMENT WISHES
TO PURSUE THIS POSSIBILITY, PLEASE ADVISE TEXT OF SUITABLE
LETTER AND AUTHORIZATION FOR AMBASSADOR OR CHARGE TO SIGN.
LETTER MUST INCLUDE SPECIFIC TIME PAYMENT PERIOD. THERE IS
NO GUARANTEE ZNEC WOULD EXCEPT THIS LETTER OF GUARANTEE
BUT SHELL/BP WILLING TO RAISE IT WITH THEM.

5. PLEASE ADVISE BY IMMEDIATE CABLE.
CLINGERMAN

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CREDIT, PETROLEUM PRODUCTS
Control Number: n/a
Copy: SINGLE
Sent Date: 22-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LUSAKA01753
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770223-0030
Format: TEL
From: LUSAKA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770631/aaaabbcg.tel
Line Count: 71
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: cf88e378-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 KINSHASA 5750, 77 STATE 129410
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2072532
Secure: OPEN
Status: NATIVE
Subject: UTILIZATION OF FMS CREDIT FOR PETROL
TAGS: MASS, ENRG, CG, ZA
To: KINSHASA LUBUMBASHI
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/cf88e378-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009